New York State

About NYSCAR

Chartered by the National Association of REALTORS® in 1996, the New York State Commercial Association of REALTORS® represents real estate professionals from across the state.

Your NYSCAR REALTOR[®] membership affords you significant benefits ranging from free continuing education to marketing and networking. Your NYSCAR REALTOR[®] membership also gives you access to benefits with NYSAR and NAR - take advantage of the numerous, valuable resources available from each level of membership.

NYSCAR has seven local chapters to serve you, providing regional opportunities to participate, network, and create business contacts in your area. Choose a chapter from your area; Greater Capital, Hudson Valley, NYC/Long Island, Rochester Area, Southern Tier, Syracuse, Western New York.

Premier NYSCAR Benefit

Private Broadcast Email Network

Share client wants and needs within the New York State Commercial Association of REALTORS[®] network. This tool saves time and positions you directly in-front of New York brokerages and developers.



Visit nyscar.org to learn more.



To view upcoming classes, visit the Events Calendar or the Education page under resources at nyscar.org.

Free Commercial Continuing Education

Pertinent classes are offered virtually to members free of charge and are designed specifically for the commercial real estate practitioner. Many of which are required by the NYS Department of State for license renewal. Topics include; commercial analysis, creative transaction formulas, leasing, syndication, real estate client counseling & representation, REALTOR[®] Code of Ethics, valuation & marketing of property, legal issues and more.

"NYSCAR's continuing education program is truly excellent and one of the best benefits of membership. The classes I took were all relevant to my commercial real estate practice and were conveniently offered virtually. Thank you NYSCAR, please continue to offer these fine classes."

- Howard D. Kravetz (Rochester)

Premier NYSCAR Event

New York State Commercial Real Estate Conference

The Annual New York State Commercial Real Estate Conference is the premier commercial real estate event attended by practitioners nationwide. The event is held in the month of June, hosted by the New York State Commercial Association of REALTORS®, The Upstate New York CCIM Chapter, and the Society of Exchange Counselors (SEC). Earn continuing education credit, market client properties at the marketing session, network with leading professionals and visit with exhibitors providing the latest products and services.

Visit the Conference section at nyscar.org for more information.

NYSCAR MEMBER BENEFITS

REALTOR® Family Benefits

NYSCAR

Networking Events & Marketing Sessions

Monthly chapter events are held locally across the state. Meetings with speakers on timely topics are offered. Broker's open network, share deals and find out about new projects and developments directly from the developers.



"As a member of the Society of Exchange Counselors, I have found the NYSCAR marketing sessions to be invaluable in helping connect my national contacts with opportunities both here in New York and across the country.

-Paul Hakim, CCIM, SEC (Hudson Valley)

Standard Forms

Access standard forms designed specifically for use by commercial practitioners. The standard forms include: Exclusive Right to Sell; Exclusive Right to Lease; Exclusive Right to Sell or Lease; Exclusive Right to Sell, Lease or Exchange; Exclusive Tenant/Buyer Representation; Exclusive Right to Exchange Property; Purchase and Sale contract; Exclusive Agency Agreement; Letter of Intent; Brokerage Fee Agreement; Escrow Addendum; and Amendment to Exclusive Listing.

All forms are available to members on nyscar.org.

NAR

NAR CRE Newsletter

NAR research trends and forecasts from across the country and globally.

REALTOR® Property Resource (RPR)

RPR is a property data resource that can elevate your commercial real estate business through partnerships with Brevitas, BiProxi, CREXI, Land Broker MLS, Officespace.com and TotalCommercial.com. Search more than one million active commercial listings and fifty-five million off-market properties around the country. Research a market's lifestyle and behavior data, do investment analysis and site selection.

Membership

Membership Applications can be found at: www.nyscar.org > Join NYSCAR > Applications

REALTOR[®] Membership: Individuals who hold a real estate license and are engaged actively in the real estate profession or licensed or certified appraisers.

Institute Affiliate Membership: Members of the National Association of REALTORS® Institutes, Societies and/or Councils (i.e., CCIM, SIOR, CPM designation)

Affiliate Membership: Affiliate membership is available to individuals who are not affiliated with a brokerage firm, but have interests requiring information concerning real estate (i.e., environmental attorneys, etc.)



NYSAR

Advocacy at the State Capitol

NYSCAR, together with the New York State Association of REALTORS[®], is representing you at the state Capitol and fighting to protect your business interests and communicate REALTOR[®] views to your legislators backed by NYSAR and NAR.



Legal Hotline

Access to attorneys dedicated to real estate and license law. Connect by calling, 518.436.9727.